

Legal Commentary

HAN KUN LAW OFFICES



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Asset Management Law

Comment on Proposed Amendments to Qualified Foreign Institutional Investors Rules

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On June 20, 2012, China Securities Regulatory Commission ("CSRC") promulgated the Regulation of China Securities Regulatory Commission on the Implementation of the Measures for the Administration of Securities Investment Made in China by Qualified Foreign Institutional Investors ("QFII") (Draft) (the "Regulation"), aiming to amend the Notice of China Securities Regulatory Commission on the Implementation of the Measures for the Administration of Securities Investment Made in China by Qualified Foreign Institutional Investors (the "Notice") issued on August 24, 2006. CSRC, People's Bank of China and State Administration of Foreign Exchange jointly issued on August 24, 2006 the Measures for the Administration of Securities Investment Made in China by Qualified Foreign Institutional Investors (the "Measures"), amending the relevant rules regarding the QFII program for the first time since its initiation in 2002. The Draft Regulation aims to further open up the capital market and attract more long term investment from abroad. More specifically, the Draft Regulation would simplify the approval process for QFII, lower the requirements, loosen the restriction on opening securities trading accounts, expand the investable scope, facilitate the investment and operation, improve the supervision system of the investment by QFII, and ensure that relevant risks are under control.

The main points of the Draft Regulation, as compared to the Notice and other relevant laws and regulations on the QFII program, are as follows:

Article	Change	The Notice (2006)	The Regulation (2012)
1	Lower the QFII qualification	The applicant shall have at least five years' experience in	The applicant shall have at least two years' experience in
	requirements for "fund	the asset management business, and the securities	the asset management business, and the securities assets
	management institutions" (under	assets under management by the applicant in the most	under management by the applicant in the most recent
	the Notice)/"asset management	recent accounting year shall not be less than USD5	accounting year shall not be less than USD500 million.
	institutions" (under the Draft	billion.	
	Regulation)		
	Lower the QFII qualification	The applicant shall have been established for five or more	The applicant shall have been established for two or more
	requirements for insurance	years, and the securities assets held by the applicant in	years, and the securities assets held by the applicant in the
	companies.	the most recent accounting year shall not be less than	most recent accounting year shall not be less than USD500
		USD5 billion.	million.
	Lower the QFII qualification	The applicant shall have at least 30 years' experience in	The applicant shall have at least five years' experience in
	requirements for securities	the securities business, its actual paid-in capital shall be	the securities business, its net asset shall be no less than
	companies.	no less than USD1 billion, and the securities assets under	USD500 million, and the securities assets under
		management by the applicant in the most recent	management by the applicant in the most recent
		accounting year shall be no less than USD10 billion.	accounting year shall be no less than USD5 billion.
	Lower the QFII qualification	The applicant's total assets for the latest accounting year	The applicant shall have at least 10 years' experience in the
	requirements for commercial	shall rank among top 100 in the world, and the securities	banking business, with a total of USD300 million Tier 1
	banks.	assets under management by the applicant in the most	Capital, and the securities assets under management by
		recent accounting year shall be no less than USD10	the applicant in the most recent accounting year shall be no
		billion.	less than USD5 billion.
	Lower the QFII qualification	The applicant shall have been established for five years or	The applicant shall have been established for two years or
	requirements for other	more, and the securities assets held by the applicant in	more, and the securities assets held by the applicant in the
	institutional investors (such as	the most recent accounting year shall not be less than	most recent accounting year shall be no less than USD500
	pension funds, charity	USD5 billion.	million.
	foundations, endowment funds,		

Article	Change	The Notice (2006)	The Regulation (2012)
	trust companies, and		
	governmental investment		
	management companies).		
2	Simplify the application and	In applying for the QFII qualification, the applicant shall	In applying for the QFII qualification, the applicant shall
	approval process	submit the application documents (in one original and one	submit the application document in electronic manner
		duplicate) to China Securities Regulatory Commission ¹ .	through the website of China Securities Regulatory
			Commission, together with a copy to China Securities
			Regulatory Commission. Should any of the significant
			events stipulated in Article 30 of the Administrative
			Measures occurs, the QFII shall file for record with China
			Securities Regulatory Commission electronically through its
			website.
6	Allow multiple securities	A QFII shall entrust a custodian to apply to China	The Regulation eliminates the expression of "one on one" in
	accounts, satisfy the need for	Securities Depository and Clearing Corporation Limited	the Notice and thus allows the QFII to open multiple
	QFIIs to choose multiple	for opening more than one securities account. The	securities accounts with different securities companies with
	securities companies, and	securities accounts under such application shall	one single special Renminbi account.
	facilitate the investment of QFII	correspond to the special Renminbi accounts approved by	
		the SAFE on a one-on-one basis.	
7 and	Allow QFIIs to open separate	Article 7: QFIIs shall apply to open securities accounts in	The Regulation combines Articles 7 and 8 in the Notice into
8/7	accounts for different clients,	their own names, and shall, in the case of providing clients	one, which stipulates that QFIIs shall open separate

¹ Such documents mainly include: (a) application form; (b) basic information on the primary responsible person; (c) investment plan; (d) description of the source of fund; (e) explanation on whether or not the applicant has been subject to any severe penalty by regulatory authorities in the recent three years; (f) business license (in photocopy) issued by the applicant's country or region of origin; (g) financial business permit (in photocopy) issued by the regulatory authority of the applicant's country or region of origin; (h) articles of association (in photocopy); (i) draft of the custody agreement entered into with the custodian; (j) audited financial statements for the latest three years; (k) other documents requested by CSRC; and (l) the relevant power of attorney, written notarization and Chinese translation.

Article	Change	The Notice (2006)	The Regulation (2012)
	facilitates the investment of	with asset management services, open nominal holders'	securities accounts for its proprietary capital and client
	QFIIs and enhance	accounts.	assets under its management ² . When a QFII applies to
	transparency	Article 8: When a QFII applies to open securities accounts	open securities accounts for a client, the names of such
		for long-term capital such as publicly offered funds,	accounts may be set in the form of "QFII + the name of the
		insurance funds, pension funds, charity foundations,	client".
		endowment funds, or governmental investment funds, the	
		names of such accounts may be set in the form of "QFII +	
		Fund/Insurance Capital/etc.)".	
	Satisfy the need of QFIIs to		The Draft Regulation adds that domestic fund management
	invest in the specific customer		institutions may provide specific customer asset
	product provided by the fund		management services to QFIIs and open accounts for
	management institutions and		them, while the scope of investment is the same as that of
	facilitate the operation of QFII		QFIIs
8/9	Expand investment scope	QFIIs may invest in the following Renminbi financial	Apart from the index option ³ , QFIIs are further allowed to
		instruments within the approved investment quota:	invest in the inter-bank bond market.
		(a) Stocks listed and traded on securities exchanges;	
		(b) Bonds listed and traded on securities exchanges;	
		(c) Securities investment funds;	
		(d) Warrants listed and traded on securities exchanges;	
		and	
		(3) Other financial instruments in which an investment is	
		permitted by CSRC.	

 ² Also including the open-end China funds, which refers to open-end securities investment funds set up outside of China in the form of public offering that invest at least 70% of their assets in China, according to the Provisions on Foreign Exchange Administration of Domestic Securities Investment by Qualified Foreign Institutional Investors (Announcement of the State Administration of Foreign Exchange [2009] No. 1)
³ Guidelines for Qualified Overseas Institutional Investors Participating in Stock Index Futures Trading (Announcement [2011] No. 12 of China Securities Regulatory Commission)

Article	Change	The Notice (2006)	The Regulation (2012)
		QFIIs may participate in the offering of new shares,	
		offering of convertible bonds, follow-on offering of shares	
		and subscription of allotted shares.	
	Raise foreign exchange quota		In 2009, the State Administration of Foreign Exchange
	for investment		promulgated the Provisions on Foreign Exchange
			Administration of Domestic Securities Investment by
			Qualified Foreign Institutional Investors, raising the foreign
			exchange quota for QFII's investment, facilitating the
			process for opening capital accounts, and loosening the
			lock-up of QFII capital and the restriction on the remittance
			and repatriation of foreign exchange.
10/9	Loosen restriction on share	The securities investment made within China by overseas	The share ownership percentage cap for any single
	ownership	investors shall be subject to the following share ownership	overseas investor through QFII remains 10%.
		percentage caps:	
			The maximum aggregate ownership percentage of all
		(a) The ownership percentage in a listed company by any	overseas investors in any single listed company is
		single overseas investor through QFII shall not exceed	increased to 30% from 20%.
		10% of the total shares of that company; and	
		(b) The aggregate ownership percentage in a single listed	
		company by all overseas investors shall not exceed 20%	
		of the total shares of that listed company.	

In summary, the amendments are proposed by CSRC for the purpose of loosening relevant restrictions and enhancing its supervision of the QFII program. It is believed that if the proposed amendments are adopted, QFIIs will continue to become a more significant part of the A share market, helping the stable growth and further opening-up of China's capital market, which in turn will attract more and more overseas long term capital to China.

Important Announcement

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