



Fangfei Cai

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PRACTICE AREAS

- General corporate
- Banking and finance
- Aviation and aviation finance
- Structured finance and asset-backed securitization
- Project finance

PROFESSIONAL EXPERIENCE

Before joining Han Kun, Ms. Cai interned in the Legal & Compliance Department of Airbus China and with Dentons. She was also a legal analyst in Investment Bank Department of ZTF Securities.

Ms. Cai specializes in aircraft financing and leasing, loan transactions, asset securitization, and other general banking and finance matters. She has represented onshore and offshore leasing companies, lenders, and airlines in a number of aircraft finance projects, including onshore and offshore financing for purchasing new aircraft, operating leases, financing leases, lease novations and assignments, sale-leasebacks of aircraft and aircraft engines, tax bonded leases, sale and lease of BCF aircraft, and the sale and purchase of business jets. Ms. Cai is familiar with Cape Town Convention-related matters, including applying for authorization codes from CAAC, registrations with the International Registry, and IDERA filings in China.

Ms. Cai has represented relevant lessors and lessees in many other high value equipment leasing and financing projects, such as leasing and financing of ship and photovoltaic equipment.

Ms. Cai is experienced in asset-backed securities transactions, including but not limited to loan and receivables securitization. She has specific and in-depth understanding of relevant transaction structure design, regulatory requirements, and project operations.

EDUCATION

Ms. Cai obtained her master's degree in Law from Beihang University in 2017. Prior to that, Ms. Cai graduated with a Bachelor of Law and Bachelor of Literature (majoring in English) from Beihang University in 2015.

QUALIFICATIONS

Member of the PRC Bar

WORKING LANGUAGES

Chinese, English



蔡芳菲

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业务领域

- 一般公司事务
- 银行和金融
- 航空及航空金融
- 结构化金融和资产证券化
- 项目融资

工作经历

蔡芳菲律师加入汉坤律师事务所前曾在空中客车中国公司(Airbus China)法律部、北京大成律师事务所实习，并曾就职于中天国富证券有限公司投行部。

蔡芳菲律师的主要执业领域为飞机融资与租赁、贷款融资、资产证券化和其他一般银行及融资业务。其中蔡芳菲律师代表境内外的租赁公司、银行和航空公司参与过多种类型的飞机和飞机发动机融资项目，包括新飞机境内和跨境经营性租赁、融资租赁、售后回租、租赁更新、资产包买卖、客改货飞机的买卖或租赁、以及公务机的引进和出售等航空金融项目。

此外，蔡芳菲律师代表客户处理过多种类型的其他高价值设备租赁及融资项目，包括船舶、光伏设备等相关的融资交易等。

蔡芳菲律师亦曾参与多个资产证券化项目，主要包括贷款债权类资产支持证券、应收账款资产支持证券等类型资产支持证券的设立与发行，对相关交易结构设计、监管规范和项目运作等有着具体、深入的了解和丰富的实务经验。

教育背景

蔡芳菲于 2015 年毕业于北京航空航天大学，取得法学学士学位以及文学（英语）学士学位，此后继续在北京航空航天大学法学院深造，并于 2017 年获得法学硕士学位。

执业资格

中华人民共和国律师执业资格

工作语言

中文、英文