



HE Junhua (Melody)

Hong Kong, Han Kun LLP _ Silicon Valley

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PRACTICE AREAS

- Capital markets
- Private equity and venture capital
- Mergers and acquisitions
- Outbound investment
- Corporate compliance
- International sanctions and export controls

PROFESSIONAL EXPERIENCE

Melody has practiced both in the U.S. and Hong Kong. Her practice spans across a wide spectrum of capital markets and corporate transactions, as well as financings, corporate governance, listing rules and regulatory compliance matters. She regularly advises companies and entrepreneurs in doing business in the U.S., such as setting up tax-efficient corporate structures and undertaking financings and acquisitions in the U.S.

Melody's equity capital markets practice covers a broad range of transactions, including Hong Kong IPOs, Rule 144A offerings, U.S. IPOs, SEC-registered offerings, private placements, share placings, rights issues, and block trades. Melody is also very knowledgeable and has significant experience in private equity and venture capital investments, cross-border mergers and acquisitions, joint ventures, pre-IPO restructuring and financings, general offers, and disclosable transactions. She also frequently advises issuers and lead managers on a variety of debt capital markets transactions, including convertible bonds, exchangeable bonds, New York-law governed high yield bonds, credit-enhanced bonds, investment grade bonds, and RMB dim sum bonds. In addition to her substantial transactional experience, Melody also has extensive experience in advising listed companies and their boards on corporate governance, directors' duties and on-going reporting obligations. She has also built a reputation in the greater China legal market for advising companies on international sanctions and export control issues.

With more than 25 years' experience, Melody has worked with clients from various industries, including technology, new energy, life sciences, pharmaceutical, financial services, insurance, consumer products, real estate, energy, natural resources, retail, food and beverage, and manufacturing. Prior to joining Han Kun, Melody was a partner at several well-known international law firms and worked in the New York office of a prestigious Wall Street law firm for a few years.

EDUCATION

Melody graduated with J.D. degree from Rutgers University. She also received an LL.M. degree from

UC-Berkeley and graduated with highest honors with a Bachelor of Laws degree from Shenzhen University.

QUALIFICATIONS

Solicitor of the High Court of Hong Kong
Member of the New York State Bar
Member of the California State Bar
PRC Bar Qualification

HONORS AND AWARDS

Ranked as a leading or highly regarded lawyer in IFLR1000 for 10 consecutive years from 2014 to 2024.
Listed as a key lawyer by Legal 500 Asia-Pacific in Hong Kong Capital Markets (Equity) category from 2020 to 2024 and a recommended lawyer in Hong Kong Debt Capital Markets from 2021 to 2024.
Shortlisted in the "Best in Capital Markets" category for awards at the Euromoney Legal Media Group Asia Women in Business Law Award 2014.

WORKING LANGUAGES

Chinese, English, Cantonese



何俊华

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业务领域

- 资本市场
- 私募股权和风险投资
- 兼并和收购
- 境外投资
- 公司合规
- 国际制裁与出口管制

工作经历

何律师在美国和香港均有多年执业经验。她的业务涵盖广泛的资本市场和公司交易，以及融资、公司治理、上市规则和监管合规事务。她经常为公司和企业家在美国开展业务提供法律建议，例如搭建税收优化的公司结构以及在美国进行融资和收购。

何律师的股权资本市场业务涵盖广泛的多类型交易，包括香港上市、144A 发行、美国上市、美国 SEC 注册发行、私募发行、股份配售、供股和大宗交易等。何律师在私募股权和风险投资、跨境并购、合资企业、上市前重组和融资、全面要约和须披露交易方面也拥有深入的了解和丰富的经验。她还经常就各种债务资本市场交易向发行人和牵头券商提供法律服务，包括可转换债券、可交换债券、适用纽约法的高收益债券、信用增强型债券、投资级债券和人民币点心债券等。除了丰富的交易经验外，何律师在为上市公司及其董事会提供有关公司治理、董事职责和持续报告义务方面也拥有深厚的实务经验。她还经常就国际制裁和出口管制向企业提供合规咨询建议和出具法律意见，并就此建立了一定的市场声誉。

何律师拥有超过 25 年的经验，服务过来自各行各业的客户，包括科技、新能源、生命科学、制药、金融服务、保险、消费品、房地产、能源、自然资源、零售、食品和饮料、以及制造业等。在加入汉坤之前，何律师曾是多家知名国际律师事务所的合伙人，并在一家著名的华尔街律师事务所纽约办事处工作多年。

教育背景

何律师毕业于美国新泽西州的罗格斯大学，获法学博士学位。何律师还获得加州大学伯克利分校的法学硕士学位，并以最高荣誉毕业于深圳大学，获得法学学士学位。

执业资格

香港律师执业资格
美国纽约州律师执业资格
美国加州律师执业资格
中华人民共和国法律职业资格

荣誉与奖项

国际金融法律评论 1000：连续十年入选 IFLR 1000（2014-2024）领先且备受推崇的律师

法律 500 强：被评为香港资本市场（股权）类别重要律师（2020-2024）；香港债务资本市场推荐律师（2021-2024）

欧洲货币法律媒体集团亚洲商法女性奖：入围“最佳资本市场”奖项类别（2014）

工作语言

中文、英文、粤语