



## **Jun Zhu**

*Beijing*

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### **PRACTICE AREAS**

- Banking and finance
- Aviation and aviation finance
- Structured finance and asset-backed securitization
- Fintech
- Financial derivatives
- General corporate
- Project finance

### **PROFESSIONAL EXPERIENCE**

Before joining Han Kun Law Offices in March 2014, Mr. Zhu was a senior associate in the Banking and Finance Department of King & Wood Mallesons' Beijing office, where he practiced as a banking and finance lawyer for nearly eight years. Mr. Zhu specializes in advising domestic and foreign clients on aircraft finance, project finance, cross-border and domestic lending transactions, establishment of financial institutions and regulatory compliance, and other banking and finance transactions.

Mr. Zhu has represented onshore and offshore lessors, lenders, airlines in a number of aircraft financing projects, including onshore and offshore PDP finance for purchasing new aircraft, operating leases, financing leases, lease novations and assignments, sale and lease back of aircraft and aircraft engines, and tax-bonded leases; he is familiar with Cape Town Convention related matters, including applying for authorization codes from CAAC, registrations with International Registry, and filing of IDERA in China.

Mr. Zhu has represented the Asian Development Bank, commercial banks, and project companies in infrastructure and energy projects involving water supply and treatment, district heating systems, wind power plants and petrochemical refining. His work in project finance includes assisting clients in structuring projects, conducting due diligence investigations, participating in negotiations, drafting project documentation, providing PRC legal opinions, and conducting relevant governmental procedures such as perfecting security interests.

Mr. Zhu has advised on many international and domestic lending transactions including bilateral loans, syndicated loans, leveraged finance, trade finance and receivables finance. Mr. Zhu also advises clients on financial derivatives such as swaps, repurchases, and futures from a legal perspective.

Mr. Zhu has helped to establish a number of financial institutions, including foreign banks' PRC representative offices, branch offices and subsidiaries, financial leasing companies, finance

companies and automobile finance companies, and provided PRC law advice on their daily business and operations and helped to review and revise standard documents for their businesses.

Mr. Zhu provides assistance to PRC banks and foreign banks on the regulation of their banking services in China, advises on regulatory issues for their banking products to be offered in China's markets, and gives professional opinions on legal issues that they confront in daily operation.

Mr. Zhu is experienced in real estate finance transactions and has represented banks, project owners, and developers in various transactions structures relating to commercial properties, office buildings, warehouses, and hotels, including property acquisition loans, development loans, bridge loans, and the refinancing of existing debt.

## **EDUCATION**

Mr. Zhu received a Bachelor of Laws degree in 2004 from Southwest University of Political Science and Law and an LL.M. degree from China University of Political Science and Law in 2007. Mr. Zhu also received a bachelor's degree in English Literature from Sichuan International Studies University.

## **QUALIFICATIONS**

Member of the PRC Bar

## **HONORS AND AWARDS**

Leading Lawyer in Aviation: Finance (Chambers Global, 2019-2022)

Leading Lawyer in Aviation: Finance (Chambers Greater China Region, 2022)

Asia Future Leaders (IFLR, 2021)

Leading Lawyer in Aviation: Finance (Chambers Asia-Pacific, 2019-2021)

Rising Star in Aviation (Expert Guides, 2016-2020)

Rising star partner in Banking and Project finance (IFLR1000, 2017-2022)

Recommended Lawyer in Banking and finance (The Legal 500 Asia Pacific, 2016-2020, 2022)

Recommended Lawyer in Fintech (The Legal 500 Asia Pacific, 2019, 2021)

## **WORKING LANGUAGES**

Chinese, English



## 朱俊

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### 业务领域

- 银行和金融
- 航空及航空金融
- 结构化金融和资产证券化
- 金融科技
- 金融衍生品
- 一般公司事务
- 项目融资

### 工作经历

朱俊律师于 2014 年 3 月加入汉坤律师事务所。朱俊律师加入汉坤律师事务所之前在北京市金杜律师事务所工作近 8 年，是银行及融资部门的资深律师。朱俊律师专长于金融机构设立业务、飞机融资业务、银行及贷款融资业务和房地产融资业务。

朱俊律师代表境内外的出租人、银行、航空公司参与过多种类型的飞机和飞机发动机融资项目，包括新飞机境内和跨境预付款融资、经营性租赁、融资租赁、售后回租、杠杆租赁、租赁更新、美国进出口银行担保贷款飞机采购预付款融资、保税区租赁及其它类型的飞机融资项目。这些项目涉及大型商用飞机、小型商用飞机、模拟机、发动机和其它航空设备。

朱俊律师曾代表亚洲开发银行、商业银行以及项目公司参与多个基础设施和能源项目，包括供水和水处理、区域供热系统、风电以及石油炼化项目。他在项目融资中提供过的法律服务包括：协助客户设立交易结构、进行法律尽职调查、参加项目谈判、起草项目法律文件、提供中国法律意见、并完成有关的政府手续，例如担保完善登记。

朱俊律师曾在许多跨境和境内贷款交易中提供法律服务，贷款类型包括双边贷款、银团贷款、并购贷款、贸易融资以及应收款融资。朱俊律师也曾就掉期、回购和期货等金融衍生产品为客户提供法律咨询意见。

朱俊律师曾参与多类金融机构的设立，包括外资银行代表处、分行、法人外资银行、金融租赁公司、汽车金融公司、集团财务公司以及村镇银行等，并在该等金融机构设立之后，担任其常年法律顾问，熟悉上述金融机构的日常业务和运作相关法律事务。朱俊律师曾代表多家中资银行和外资银行参与各种类型的银行业务，协助其解决日常银行业务中的法律问题，为其提供咨询性法律意见或建议、协助起草或修改银行标准化格式文本。

朱俊律师在房地产融资业务方面也有丰富的经验，曾在多个融资项目中代表银行、项目业主或开发商。这些融资项目包括物业收购贷款、开发建设贷款、过桥贷款、再融资等。涉及的房地产包括商业建筑、写字楼、仓库及酒店等。

## 教育背景

朱俊律师 2004 年毕业于西南政法大学，取得法学学士学位，并获得四川外国语大学英语双学士学位。后就读于中国政法大学，并于 2007 年获得法学硕士学位。

## 执业资格

中华人民共和国律师执业资格

## 荣誉与奖项

年度全球领先航空金融律师（Chambers Global, 2019-2022）

年度大中华区领先航空金融律师（Chambers Greater China Region, 2022）

Asia Future Leaders（IFLR, 2021）

年度亚太领先航空金融律师（Chambers Asia-Pacific, 2019-2021）

航空金融律师新星（Expert Guides, 2016-2020）

银行金融及项目融资新星合伙人（IFLR1000, 2017-2022）

银行金融推荐律师（亚太法律服务五百强, 2016-2020, 2022）

金融科技推荐律师（亚太法律服务五百强, 2019, 2021）

## 工作语言

中文、英文