



Jia (David) Gu

Beijing

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PRACTICE AREAS

- Dispute resolution
- Corporate compliance

PROFESSIONAL EXPERIENCE

David Gu specialises in complex commercial dispute resolution, with a focus on commercial arbitration and foreign-related or cross-border commercial dispute resolution. He has represented large Chinese business entities and multinational companies to participate in domestic and international arbitration proceedings, administered under the rules of ICC Court of Arbitration, LCIA, HKIAC, SIAC, SCC Court of Arbitration, Swiss Arbitration Court, CIETAC, and BAC, among others.

Mr. Gu has represented clients in a wide array of commercial cases, including international business transaction disputes (international sale of goods, shipping, payment and insurance), IP licensing disputes (petrochemical, complex mechanical and bio-pharmaceutical), public infrastructure and construction disputes (petrochemical, electricity power and clean energy), Sino-foreign JV and corporate shareholding disputes (cross border M&A and investment funds), financial derivative disputes (mid-term bond and long-term debenture and other securities), as well as cross border asset tracing. Mr. Gu has successfully resolved disputes for his clients that involve amounts at issue of up to the billions of U.S. dollars.

Mr. Gu also has extensive litigation experience in Chinese national courts. He has represented several types of cases, including recognition and enforcement of foreign arbitral awards or foreign national court civil or commercial judgments for Chinese and foreign clients, applications for interim measures in aid of the Hong Kong-seated arbitration proceedings, as well as a large number of domestic construction projects, on-demand bank guarantees, product liability and sale of goods cases, etc. in Chinese court trials and enforcement proceedings.

Additionally, Mr. Gu has assisted Chinese companies on many occasions in their overseas business expansion efforts by identifying cross border legal risks, building up comprehensive and regional "corporate compliance systems", as well as dealing with "dawn raids" or large-scale investigation proceedings (administrative and criminal) initiated by foreign governmental agencies. Mr. Gu has maintained long-term and positive working relations with leading law firms, international consulting firms, and government relation and lobbying firms in the USA, Europe, the Middle East and major Belt and Road jurisdictions, enabling him to provide "one-stop" legal risk management and dispute resolution services for Chinese companies that pursue overseas ventures.

Mr. Gu often provides services for companies from industries including the automobile industry (old

and clean energy driven), energy industry (petrochemical, electricity power and clean energy), e-commerce and gaming industry, international construction industry, and the financial services industry.

EDUCATION

Mr. Gu obtained an LL.B. degree from Nanjing University in 2003, an LL.M. degree from Duke University in 2006, and an LL.M. degree and a Juris Doctor degree from Washington University in St. Louis in 2005 and 2008, respectively.

QUALIFICATIONS

Member of the PRC Bar

Member of the New York State Bar

HONORS AND AWARDS

Recognised by Chambers & Partners (China/Arbitration) in 2025, the Legal 500 (China/Arbitration) in 2024 and 2025, as well as Business Law (foreign related dispute resolution) in 2020.

Mr. Gu is the Vice-Chairman of Sanya International Commercial Mediation Centre, committee member of China Academy of Arbitration Law, committee member of the Users' Council at the Singapore International Centre, and arbitrator of several national arbitration institutions.

WORKING LANGUAGES

Chinese, English



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业务领域

- 争议解决
- 公司合规

工作经历

顾嘉律师的专长是复杂商事争议解决，尤其在商事仲裁和涉外、跨境商事争议解决方面，曾代表中国大型企业和跨国公司参与境内外仲裁程序，包括按照国际商会仲裁院、伦敦国际仲裁中心、香港国际仲裁中心、新加坡国际仲裁中心、瑞典斯德哥尔摩国际仲裁院、瑞士商会仲裁院、中国国际经济贸易仲裁委员会和北京仲裁委员会等仲裁规则进行的仲裁案件。

顾律师代理的商事争议案件类型，包括但不限于国际贸易纠纷（国际货物买卖、国际承运、国际支付和国际保险）、技术许可协议纠纷（石油化工、复杂机械和生物制药）、大型基础设施和建筑项目纠纷（石油化工、电力和新能源）、中外合资和公司股权类纠纷（跨境并购和投资基金）、金融衍生品纠纷（中长期债券和其他证券）以及海外资产追索业务，涉案金额高达十数亿美元，取得良好的效果。

顾律师亦具有较为丰富的国内诉讼经验，包括但不限于代理中外企业参与承认与执行境外商事仲裁裁决或外国法院民商事判决的特殊程序，为支持香港仲裁而在内地法院申请保全措施，及处理了大量的国内建工纠纷、银行独立保函纠纷、产品责任纠纷、货物买卖纠纷等商事诉讼案件的审判和执行程序。

此外，顾律师还曾广泛地协助中国企业在“出海”过程中甄别境外法律风险，搭建综合性、区域性“公司合规体系”并应对外国政府突袭检查和大规模调查程序（行政和刑事）。顾律师与美国、欧洲、中东和“一带一路”中主要司法区的大型律师事务所、国际咨询公司、政府公关和游说业务团体保持着长期良好的合作关系，可以为中国企业的“出海”业务提供“一站式”法律风险管理和争议解决服务。

顾律师经常服务的企业客户，来自于汽车行业（包括传统能源和新能源）、能源企业（石油天然气、电力和新能源）、电商和游戏行业、国际工程行业以及金融行业等。

教育背景

顾嘉律师于 2003 年毕业于南京大学获法学学士学位（LLB），2006 年毕业于美国杜克大学获法学硕士学位（LLM），以及在 2005 年和 2008 年毕业于美国圣路易斯华盛顿大学，分别获法学硕士和法律职业博士学位（JD）。

执业资格

中华人民共和国律师执业资格

美国纽约州律师执业资格

荣誉与奖项

《钱伯斯（中国区）– 仲裁业务》“上榜律师”（2025）、《法律 500 强（中国区）– 仲裁业务》“推荐律师”（2024/2025）及《商法 – 涉外争议解决》“推荐律师”（2020）。
顾律师担任三亚国际商事调解中心副理事长、中国仲裁法学研究会理事、新加坡国际仲裁中心用户委员会委员以及国内多家仲裁机构仲裁员。

工作语言

中文、英文